

**PORT OF GALVESTON
REQUEST FOR DISCUSSION AND
TRUSTEE ACTION**

BUSINESS ITEM – D – 5

PREPARED BY: Mark Murchison Director of Finance December 8, 2017

SUBJECT: CONSIDER CASH FLOW PROJECTIONS THROUGH DECEMBER 31, 2017

BACKGROUND: Attached is the Cash Flow Projection Report Through December 31, 2017 as of November 30, 2017.

RECOMMENDATIONS: The Board of Trustees of the Galveston Wharves is respectfully requested to review the attached information, to listen to the briefing of the Port Director and the Director of Finance and to accept the Cash Flow Projections through December 31, 2017 as of November 30, 2017.

Respectfully Submitted By:



Peter Simons, Interim Port Director

DATE ACTION TAKEN: _____

Approved: _____

Disapproved: _____

Deferred To: _____

Incorporated into Minutes: _____

Motion By: _____

Seconded By: _____

Unanimous: Yes _____ No _____

By: _____

**Actual Cash Flow based on Deposits projected
Deposits, Checks and wire transfers**

Date (Monday of each Week)	11/6/17	11/13/17	11/20/17	11/27/17	12/4/17	12/11/17
Beginning Balance:	22,927,910	23,440,872	23,764,671	24,610,187	24,865,210	25,777,584
Unrestricted Beginning Balance	1,687,312	2,200,274	2,554,865	3,400,381	2,459,208	3,261,582
Sources of Cash : Operations						
Operations	509,377	338,009	248,505	119,421	234,833	320,000
DelMonte	12,274	7,949	7,949	7,949		
Parking	140,000	156,000	190,000	160,000	175,000	175,000
Cruise	486,849	350,109	726,236	49,313	1,139,529	466,000
Galveston Railroad	41,473					
ADM		698		72,150	52,000	
Interest Income				8,994		600
Tippling Fee (Gulf Copper)						
Business Interruption						
Parking Litigation Settlement						
Reimbursements from FEMA on Completed Projects	31,858	20,250				
Reimbursements paid from Operating funds						
Transfer from Restricted to Operations						
Receipts	1,221,832	864,367	1,173,387	417,826	1,601,362	961,600
Cash Available	2,909,144	3,064,642	3,728,252	3,818,207	4,060,570	4,223,182

Transfers to Restricted Funds:

Bonds Series 2013 to restricted				244,317		
Series 2011 to restricted				215,733		
Series 2014 notes to restricted				48,100		
Transfer to Restricted Funds FMT 2018 Final Payment				89,000		
Insurance moved to Restricted Monthly				158,000		110,000
Restrict for R&R Projects (80% of Budgeted)						
Dredging Reserve				202,500		
2017 Projects Restrictions				48,346		
Cruise Marketing and Incentive Fees				174,500		
PILOT Payment to City				15,700		
Matching Grant Funds		9,453				3,547
Total Transfers to Restricted Funds	-	9,453	-	1,196,195	110,000	3,547

Paid from Unrestricted

Payroll	150,489		147,638			150,000
Payroll Taxes	31,975		31,163			35,000
ICMA (Includes Defined Contribution Pension)		51,959		51,067		55,000
Texas Mutual W/Comp			8,542			
Health Insurance	62,886				63,886	
TASC						
Flex	2,012	2,012			2,335	
Defined Benefit Pension						
Contract Security	8,940	13,412	25,721	25,721	12,293	17,843
Contract Valet			12,480	12,810		4,175
FMT Normal Monthly Lease Payment				29,755		
Sales Tax (for forecast included in net parking revenues)			46,540			55,000
Bank Fees						
Electric		54,255				
A/P - Various	337,339	149,924	55,787	43,450	190,286	190,286
Ship Services	115,230	228,763			350,189	391,438
Whitley-Penn - Audit Fees / Contract Audit					15,000	
Total Cash Out Operations	708,870	509,777	327,872	1,358,998	798,988	847,289
Ending Cash	2,200,274	2,554,865	3,400,381	2,459,208	3,261,582	3,375,894

Restricted Cash Beginning Balance

Sources of Cash : Restricted	21,240,597	21,240,597	21,209,806	21,209,806	22,406,002	22,516,002
Transfer from Operations to Restricted	-	9,453	-	1,196,195	110,000	3,547
Galveston-VPC Pass through IDC						
Grants various						
IDC Funding						
FEMA		37,812				14,188
Restricted Cash Available	21,240,597	21,287,862	21,209,806	22,406,002	22,516,002	22,533,736

Uses of Restricted Funds:

Funded from Operations:						
R&R Expenditures		30,791				
General Insurance (Property and liability)						
SMP Garage						
PILOT (annual)						
Cruise Marketing and Incentive Fees						
Cruise Marketing and Incentive Fees-Parking						
CACI (L-3-D.P. Assoc.) - Security Grant Funded 75%						
SAIC (TETRA) 80% FEMA						
Series 2014 CT 2 Expansion Debt Service		47,265				
Series 2013 - City CO's Debt Service						
Series 2011 Debt Service						
Callen (Dredging)						
Grant / FEMA Funded						
Funded with Existing Debt:						
Traffic signals at 33rd Street Port Funded portion						
Modify intersection of Old Port Industrial at 29th Street						
33rd Street Drainage and Paving						
Slipfill Project (Closure Structure Only)						
Improve CT2 Moorings Phase 1b						
Improve CT2 Moorings Phase 2						
CT1 Roof						
Walkway Structural Steel Repair & Elevator Engineering						
Develop Pelican						
Pelican Island Levee Repair						
Old Port Industrial Road-East						
CT2 Wi-Fi						
Pier 35-36 T Head						
Total Uses Restricted	-	78,056	-	-	-	17,734
Ending Restricted Funds	21,240,597	21,209,806	21,209,806	22,406,002	22,516,002	22,516,002
Total Projected Cash	23,440,872	23,764,671	24,610,187	24,865,210	25,777,584	25,891,895

**Actual Cash Flow based on Deposits projected
Deposits, Checks and wire transfers**

Date (Monday of each Week)	12/18/17	12/25/17	2017 Total
Beginning Balance:	25,891,895	26,546,716	26,099,911
Unrestricted Beginning Balance	3,375,894	3,828,065	2,578,838
Sources of Cash : Operations			
Operations	320,000	275,000	13,243,306
DelMonte	23,920		641,601
Parking	175,000	175,000	6,600,418
Cruise	466,000	466,000	17,592,195
Galveston Railroad	72,150		581,451
ADM			1,022,059
Interest Income			52,302
Tipping Fee (Gulf Copper)			1,022,065
Business Interruption			221,766
Parking Litigation Settlement			
Reimbursements from FEMA on Completed Projects			841,423
Reimbursements paid from Operating funds			109,405
Transfer from Restricted to Operations			3,202,381
Receipts	1,057,070	916,000	45,130,370

Cash Available	4,432,964	4,744,065	47,709,209
Uses of Cash for the week			

Transfers to Restricted Funds:			
Bonds Series 2013 to restricted	244,317		2,939,533
Series 2011 to restricted	215,733		2,588,794
Series 2014 notes to restricted	48,100		577,200
Transfer to Restricted Funds FMT 2018 Final Payment	89,000		1,068,000
Insurance moved to Restricted Monthly	158,000		1,896,000
Restrict for R&R Projects (80% of Budgeted)	110,000		1,320,000
Dredging Reserve	202,500		1,815,000
2017 Projects Restrictions	48,346		531,806
Cruise Marketing and Incentive Fees	174,500		3,287,398
PILOT Payment to City	15,700		188,400
Matching Grant Funds	4,000		463,020
Total Transfers to Restricted Funds	4,000	1,313,224	16,675,151

Paid from Unrestricted			
Payroll	350,000		3,627,827
Payroll Taxes	70,000		761,146
ICMA (Includes Defined Contribution Pension)	100,000		1,284,818
Texas Mutual W/Comp	15,000		183,573
Health Insurance			797,746
TASC			5,509
Flex			48,643
Defined Benefit Pension			520,713
Contract Security	4,175	17,843	445,800
Contract Valet		4,175	114,503
FMT Normal Monthly Lease Payment		29,755	357,060
Sales Tax (for forecast included in net parking revenues)			522,112
Bank Fees		1,850	2,190
Electric		60,000	691,878
A/P - Various	190,286	218,379	13,449,208
Ship Services	391,438		4,175,846
Whitley-Penn - Audit Fees / Contract Audit			64,661
Total Cash Out Operations	604,899	2,165,226	43,728,383
Ending Cash	3,828,065	2,578,838	2,578,838

Restricted Cash Beginning Balance	22,516,002	22,718,652	23,521,073
--	-------------------	-------------------	-------------------

Sources of Cash : Restricted			
Transfer from Operations to Restricted	4,000	1,313,224	16,675,151
Galveston-VPC Pass through IDC			1,000,000
Grants various	255,750	337,500	1,568,244
IDC Funding			
FEMA	16,000	79,681	1,940,134
Restricted Cash Available	22,791,752	24,449,057	24,449,057

Uses of Restricted Funds:			
Funded from Operations:			
R&R Expenditures		159,841	846,071
General Insurance (Property and liability)			1,700,000
SMP Garage			
PILOT (annual)			188,076
Cruise Marketing and Incentive Fees			2,835,000
Cruise Marketing and Incentive Fees-Parking			119,817
CACI (L-3-D.P. Assoc.) - Security Grant Funded 75%			909,992
SAIC (TETRA) 80% FEMA	20,000	35,143	672,611
Series 2014 CT 2 Expansion Debt Service			528,900
Series 2013 - City CO's Debt Service			3,085,238
Series 2011 Debt Service			2,418,361
Callen (Dredging)		733,000	3,098,565
Grant / FEMA Funded			176,584

Funded with Existing Debt:			
Traffic signals at 33rd Street Port Funded portion			
Modify intersection of Old Port Industrial at 29th Street			
33rd Street Drainage and Paving			50,000
Slipfill Project (Closure Structure Only)			675,000
Improve CT2 Moorings Phase 1b			505,000
Improve CT2 Moorings Phase 2	53,100		1,404,134
CT1 Roof			620,000
Walkway Structural Steel Repair & Elevator Engineering			122,500
Develop Pelican			60,000
Pelican Island Levee Repair			50,000
Old Port Industrial Road-East			97,500
CT2 Wi-Fi			50,000
Pier 35-36 T Head			132,500

Total Uses Restricted	73,100	927,984	20,345,849
Ending Restricted Funds	22,718,652	23,521,073	23,521,073
Total Projected Cash	26,546,716	26,099,911	26,099,911