

**PORT OF GALVESTON  
REQUEST FOR DISCUSSION AND  
TRUSTEE ACTION**

**BUSINESS ITEM – f**

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**PREPARED BY:** Mark Murchison                      Chief Financial Officer                      July 16, 2021

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**SUBJECT: CONSIDER DELINQUENT ACCOUNTS RECEIVABLE ANALYSIS AS OF JUNE 30, 2021**

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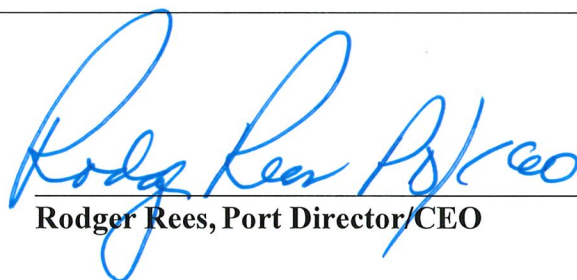
**BACKGROUND:** Attached is an Aged Trial Balance Report of all customer accounts and an analysis that lists customers with balances 90 days past due or older as of the Report Date. These reports are provided as information to members of the Board of Trustees.

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**RECOMMENDATIONS:** The Board of Trustees of the Galveston Wharves is respectfully requested to review the attached information, to listen to the briefing of the Port Director/CEO and the CFO and to accept the Accounts Receivable Aging Reports as of June 30, 2021.

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**Respectfully Submitted By:**

  
\_\_\_\_\_  
**Rodger Rees, Port Director/CEO**

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**DATE ACTION TAKEN:** \_\_\_\_\_

Approved: \_\_\_\_\_  
Disapproved: \_\_\_\_\_  
Deferred To: \_\_\_\_\_  
Incorporated into Minutes: \_\_\_\_\_

Motion By: \_\_\_\_\_  
Seconded By: \_\_\_\_\_  
Unanimous: Yes \_\_\_\_\_ No \_\_\_\_\_  
By: \_\_\_\_\_

**Port of Galveston  
Delinquent Accounts Receivable Analysis  
Status Report of Past Due Accounts  
As of June 30, 2021**

**Regular Trade Accounts**

91 Days and Over	Customer	Status
	<b>Cargo and Rents</b>	
\$76,230.17	ADM Grain Co Archer Daniels Midland	Paid in full 07/19/2021.
\$71,956.47	DSV AIR & SEA INC	Received \$12,442.98 on 7/2/21 for over 90 day balance.
\$35,750.58	BLUDWORTH MARINE LLC	Waiting on payment from customer.
\$22,801.17	AR SAVAGE & SON	Received \$15,333.26 on 7/6/21 for over 90 day balance.
\$11,760.88	BIEHL MASTER, OWNERS AND OPERATORS	Received payment of \$4,773.87 on 07/16/21 for over 90 day balance.
\$10,852.83	FILLETTE GREEN SHIPPING	Port informed that check was processed on 7/16/2021
\$10,461.32	THE C-STOP	Delay in business operations due to Covid.
\$10,377.78	THOMAS MARINE	Operations handling.
\$9,368.80	NORTON LILLY INTERNATIONAL	Customer e-mailed on 7/13/21 that payment is being processed.
\$8,385.63	GENERAL STEAMSHIP CORPORATION	Paid in full 07/20/21.
\$6,739.51	GAC North America - Shipping	Paying current. E-mailed past due reminders 7/9/21 and 7/19/21.
\$6,383.31	K3 MARITIME AGENCY, INC	Paid in full 07/16/2021.
\$5,009.00	KELLY D SIMPTON	Operations working - non responsive.
\$28,623.66	Various Small Amounts Rent and Cargo	
<b>\$314,701.11</b>	<b>Total Cargo and Rents</b>	
	<b>Parking and Access</b>	
\$6,480.00	DISCOUNT CRUISE PARKING	Paid in full 07/08/21
\$18,422.01	Other various small amounts Parking and Access	
<b>\$24,902.01</b>	<b>Total Parking and Access</b>	
<b>Customers whose accounts are in Bankruptcy, Litigation or require Special Handling</b>		
\$55,891.70	BOUCHARD TRANSP. CO., INC.	Elevated to MAPA. Demand letter sent.
<b>Items that are not Trade Receivables that may require Special Handling</b>		
None	None	None
<b>\$395,494.82</b>	<b>Total 91 Days and Over</b>	

\*81st Street, EZ Cruise and Lighthouse Parking lots are paying per Court Order. Over 90 balance due OF \$1,254,692 is the amount of billing in excess of Court Ordered payments to the Port. Total due in excess of Court Order payments as of 6/30/2021 is \$1,254,692.

**Board of Trustees of the Galveston Wharves  
Port of Galveston (Consolidated) (Consolidated)  
A/R Aging Summary  
As of June 30, 2021**

Customer	Current	05/31/2021 - 06/29/2021 (30)	05/01/2021 - 05/30/2021 (60)	04/01/2021 - 04/30/2021 (90)	Before 04/01/2021 (>90)
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
106 NIC RAC	\$1,592.16	\$0.00	\$0.00	\$0.00	\$0.00
109 JOHN MARULLO	\$0.00	\$152.60	\$0.00	\$0.00	\$0.00
116 CINDY'S LOGISTICS	\$0.00	\$0.00	\$0.00	\$0.00	\$4,545.00
124 BEL PRI dba SHARA HANLEY	\$0.00	\$75.78	\$0.00	\$0.00	\$0.00
132 SHARK SHACK	\$0.00	\$227.33	\$0.00	\$0.00	\$0.01
133 HELLENIC MARINE LLC	\$35.00	\$105.00	\$0.00	\$35.00	\$0.00
134 David G Flores	\$0.00	\$75.78	\$0.00	\$0.00	\$0.00
136 JONATHAN ADAMS	\$0.00	\$162.38	\$0.00	\$0.00	\$0.00
139 SHARIF LIMOUSINE COMPANY	\$0.00	(\$40.00)	\$0.00	\$0.00	\$0.00
141 BMS Heavy Cranes	\$690.04	\$0.00	\$0.00	\$0.00	\$0.00
22 GILBERTO MUNOZ	\$0.00	\$0.00	\$0.00	\$0.00	\$273.76
32 RICHARD PALOMINO	\$0.00	\$0.00	\$0.00	\$0.00	\$276.19
41 WYNNE COACHES	\$0.00	\$0.00	\$0.00	\$0.00	(\$240.00)
58 AMERICAN SOUTHERN	\$0.00	\$0.00	\$0.00	\$0.00	\$403.86
59 ATLANTIC SHIP AGENCIES INC.	\$0.00	\$0.00	\$5,940.56	\$0.00	\$0.00
64 CORY BROTHERS	\$14,855.36	\$0.00	\$0.00	\$0.00	\$0.00
65 ARC Marine	\$0.00	\$0.00	\$0.00	\$0.00	(\$148.00)
74 North American Shipping Agencies Inc.	\$13,425.32	\$0.00	\$0.00	\$0.00	(\$4,474.75)
75 Moran Towing	\$241.59	\$0.00	\$0.00	\$0.00	\$0.00
81ST DOLPHIN	\$0.00	\$0.00	\$0.00	\$0.00	\$370,750.00
ADM Grain Co. Archer Daniels Midland Company	\$351,429.05	\$23.36	\$0.00	\$0.00	\$76,230.17
ALPHONSO W MARULLO	\$0.00	\$147.60	\$0.00	(\$4.40)	\$0.00
AMERICAN SHIPPING AMERICAN SHIPPING & CHART	\$5,636.08	\$0.00	\$0.00	\$0.00	\$0.00
AR SAVAGE & SON	\$21,883.76	\$7,052.33	\$27,780.18	\$16,654.66	\$22,801.17
ARRC American Roll-on Roll-off Carrier	\$80,448.33	\$5,151.34	\$0.00	\$0.00	\$0.00
AUTOMOTIVE VISUAL INS	\$0.00	\$652.00	\$0.00	\$0.00	\$0.00
BCMT Belle Chasse Marine Texas	\$7,375.17	\$0.00	\$0.00	\$0.00	(\$0.00)
BIEHL MASTER, OWNERS AND OPERATORS	\$70,548.99	\$13,975.05	\$10,020.19	\$33,518.62	\$11,760.88
BLUDWORTH MARINE LLC	\$0.00	\$234.50	\$35.00	\$12,284.32	\$35,750.58
BOUCHARD TRANSP. CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$55,891.70
Bryant Marine	\$12,932.35	\$2,958.45	\$0.00	\$0.00	\$0.00
Bulbous Bulbous Environmental & Logistics	\$0.00	\$0.00	\$0.00	\$0.00	(\$213.38)
CALLAN MARINE	\$5,138.10	\$0.00	\$0.00	\$0.00	\$0.00
CENTRAL DISPATCH INC.	\$48,576.06	\$0.00	\$0.00	\$0.00	\$271.98
CGG SERVICES	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,353.94)
CHS, INC. - 556550	\$35,109.16	\$8,699.59	\$0.00	\$0.00	\$8,631.79
COASTAL REGION	\$62,378.00	\$0.00	\$0.00	\$0.00	\$0.00
COMFORT SUITES	\$0.00	\$0.00	\$0.00	\$0.00	(\$460.00)
COUNTRY INN & SUITES	\$0.00	\$0.00	\$0.00	(\$620.00)	\$740.00
DEL MONTE FRESH PRODUCE - POG	\$58,166.04	\$177,073.26	\$65,089.87	\$703.39	\$2,060.95
Dereal Holley	\$0.00	\$162.50	\$162.50	\$162.50	\$1,444.50
DISCRUI DISCOUNT CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
DIVEMASTERS INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$282.42
DONALD R BRANNON	\$0.00	\$173.00	\$173.00	\$173.00	\$1,233.00
DOUBLE TREE DOUBLETREE	\$0.00	\$0.00	\$0.00	\$620.00	(\$620.00)
DSV AIR & SEA INC.	\$46,194.60	\$213,946.54	\$85,034.11	\$18,505.94	\$71,956.47
EH EDWARD D HARRISON	\$0.00	\$183.20	\$183.20	\$183.20	\$732.80
ELISA VAZQUEZ ROPER ELISA V ROPER	\$0.00	\$75.78	\$0.00	\$0.00	\$0.00
EZ CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$512,697.00
FAIRWAY PORTS AMERICA TEXAS INC	\$148.88	\$17,406.54	\$3,349.50	\$17,299.50	\$140.55
FEMA DIRECT	\$0.00	\$3,202.46	\$0.00	\$0.00	(\$39.98)
Fillette Green Fillette Green Shipping Services	\$19,400.38	\$19,376.11	\$0.00	\$0.00	\$10,852.83
FRACHT FRACHT FWO INC	\$0.00	\$0.00	\$0.00	\$2,087.50	\$0.00
G&M Welding	\$0.00	\$0.00	\$0.00	\$0.00	\$85.00

Customer	Current	05/31/2021 - 06/29/2021 (30)	05/01/2021 - 05/30/2021 (60)	04/01/2021 - 04/30/2021 (90)	Before 04/01/2021 (>90)
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
GAC GAC North America - Shipping	\$32,457.01	\$0.00	\$0.00	\$3,048.22	\$6,739.51
GAIDOS	\$0.00	\$0.00	\$0.00	\$0.00	(\$150.00)
GALVESTON HISTORICAL FOUNDATION	\$0.00	\$2,662.97	\$2,662.97	\$2,662.97	\$0.00
GALVESTON PARTY BOATS, INC	\$0.00	\$0.00	\$0.00	\$0.00	\$4,070.82
GARRETT KING	\$0.00	\$0.00	\$0.00	\$0.00	(\$60.00)
Gary Terry	\$0.00	\$186.60	\$0.00	\$0.00	\$473.20
GENERAL STEAMSHIP CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$8,385.63
GERBER GERALD BEREZWAY	\$0.00	\$75.78	\$0.00	\$0.00	\$0.00
GLDD Great Lakes Dredge & Dock Company, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.75
GM LIMO	\$0.00	\$0.00	\$0.00	\$0.00	(\$220.00)
Graham Forshee	\$0.00	\$180.00	\$180.00	\$180.00	\$1,440.00
GREAVIP GREAT VIP LIMO	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
GULF COPPER	\$12,264.86	\$0.00	\$0.00	\$0.00	\$0.00
Gulf Harbor Gulf Harbor Shipping, LLC	\$149,898.32	(\$0.92)	\$11,784.51	\$0.00	\$0.00
Gulf Marine Gulf Marine Contractors	\$9,128.72	\$38,080.36	\$8,787.25	\$0.00	\$0.00
GULF STEVEDORING SERVICES, LLC	\$322.85	\$0.00	\$0.00	\$0.00	\$0.00
HEARSAY ON THE STRAND	\$0.00	\$227.33	\$0.00	\$0.00	\$0.00
HERBERT SMITH	\$1,592.16	\$0.00	\$0.00	\$0.00	\$0.00
HOST AGENCY	\$2,899.17	\$0.00	\$0.00	\$35.00	\$0.00
HOUSTON SHIP REPAIR	\$0.00	\$35.00	\$0.00	\$0.00	\$0.00
HT HORNY TOADS BAR AND GRILL	\$0.00	\$151.55	\$0.00	\$0.00	\$0.00
Intercruises Intercruises Shoreside & Port Services	\$0.00	\$0.00	\$7,671.75	\$0.00	\$0.00
ISS INCHCAPE SHIPPING SERVICES	\$15,687.30	\$0.00	\$6,814.95	\$0.00	(\$25.30)
JAMES MILINA	\$0.00	\$176.20	\$0.00	(\$0.60)	\$0.00
JAMES YEATMAN	\$0.00	\$395.11	\$0.00	\$0.00	\$0.00
JAMMIN SPORTSWEAR	\$0.00	\$297.69	\$0.00	\$0.00	\$0.00
Jerome T Kunz	\$0.00	\$176.00	\$0.00	\$0.00	\$0.00
JESSE ZEPEDA	\$0.00	\$329.00	\$329.00	\$295.37	\$0.00
John Harrison	\$0.00	(\$1,740.00)	\$0.00	\$0.00	\$0.00
JUAN GUTIERREZ	\$0.00	\$0.00	\$0.00	\$0.00	\$196.40
K3 Maritime Agency K3 MARITIME AGENCY, INC.	\$0.00	\$6,824.51	\$0.00	\$0.00	\$6,383.31
KC Shipping	\$1,274.33	\$0.00	\$0.00	\$0.00	\$0.00
KEITH E GUINDON	\$0.00	\$6,620.98	\$0.00	\$0.00	\$360.00
KELLY D SIMPTON	\$0.00	\$156.00	\$156.00	\$156.00	\$5,009.00
KIRBY OFFSHORE MARINE	\$30,982.59	\$7,389.25	\$24,948.17	\$0.00	\$0.00
KOUSA INTERNATIONAL	\$30,633.64	\$0.00	\$0.00	\$0.00	\$0.00
LAKINGS CONFECTIONERY	\$0.00	\$357.23	\$0.00	\$0.00	\$0.00
LANDRY'S CORP.	\$2,057.56	\$2,115.09	\$0.00	\$0.00	\$0.00
LEEWARD AGENCY, INC	\$18,897.08	\$10,409.13	\$5,446.22	\$6,804.60	\$0.00
LIGHTHOUSE CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$371,245.00
Lighthouse Shipping Agency, INC.	\$0.00	\$6,873.82	\$0.00	\$0.00	\$0.00
MARINE FUELS	\$0.00	\$1,195.20	\$1,195.20	\$1,195.20	\$0.00
MARINE SPILL RESPONSE	\$85.85	\$0.00	\$0.00	\$0.00	(\$85.85)
MBP CORP	\$0.00	\$18,750.00	\$0.00	\$0.00	\$0.00
Megan White MEGAN M WHITE	\$0.00	\$64.95	\$0.00	\$0.00	\$0.00
Metro Cruise Metro Cruise Services	\$17,157.00	\$0.00	\$11,438.00	\$0.00	\$0.00
METRO PORTS SUDERMAN CONTRACTING STEVEDORES	\$0.00	\$235,506.77	\$0.00	\$0.00	\$737.66
Michael Moore MICHAEL MOORE	\$0.00	\$151.55	\$0.00	\$0.00	\$0.00
MOODY GARDENS MOODY GARDENS HOTEL	\$0.00	\$230.00	\$0.00	\$0.00	(\$230.00)
MORAN-GULF SHIPPING	\$30,367.49	\$0.00	\$0.00	\$0.00	\$0.00
NORD-SUD SHIPPING, INC.	\$10,599.82	\$0.00	\$0.00	\$0.00	\$0.00
NORTON LILLY INTERNATIONAL	\$32,710.17	\$41,724.67	\$101,476.68	\$24,583.46	\$9,368.80
OCEAN STAR RIG MUSEUM	\$85.85	\$85.85	\$0.00	\$0.00	\$85.85
OFFRIG Offshore Rig Museum Inc	\$0.00	\$1,587.46	\$0.00	\$0.00	\$0.00
Paul Stanton	\$0.00	\$189.20	\$0.00	\$0.00	\$0.00
PERRY HARTNETT	\$0.00	\$194.85	\$0.00	\$0.00	\$0.00
PISTI LLC	\$92,777.40	\$0.00	\$0.00	\$0.00	\$0.00
Port Parking PORT PARKING	\$0.00	\$0.00	\$0.00	\$0.00	(\$600.00)
RCI ROYAL CARIBBEAN INTERNATIONAL	\$0.00	\$0.00	\$0.00	\$0.00	(\$200.12)
RIONDO'S RISTORANTE	\$0.00	\$470.89	\$0.00	\$0.00	\$0.00
ROBERT C BEST	\$0.00	\$186.60	\$186.60	\$186.60	\$746.40

Customer	Current	05/31/2021 - 06/29/2021 (30)	05/01/2021 - 05/30/2021 (60)	04/01/2021 - 04/30/2021 (90)	Before 04/01/2021 (>90)
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
Seaport Hub Agencies	\$0.00	\$0.00	\$0.00	\$0.00	\$162.69
SEBASTIANO A VALASTRO	\$0.00	\$0.00	\$0.00	\$0.00	\$122.54
SHEARN MOODY PLAZA	\$0.00	\$5,884.26	\$0.00	\$0.00	\$0.00
SIERRA STAGE COACH	\$0.00	\$0.00	\$0.00	\$0.00	(\$240.00)
SOUTHPORT AGENCIES, INC.	\$21,037.12	\$0.00	\$0.00	\$3,008.83	\$2,301.87
STATE OF TEXAS STATE OF TEXAS	\$0.00	\$0.00	\$0.00	\$0.00	\$14.83
Super Shuttle SUPER SHUTTLE	\$0.00	\$0.00	\$0.00	\$0.00	\$2,050.00
T&T T&T MARINE OFFSHORE	\$0.00	\$18,763.87	\$0.00	\$0.00	\$0.00
T-MOBILE WEST TOWER T-MOBILE WEST TOWER LLC	\$0.00	\$1,678.65	\$0.00	\$0.00	(\$355.86)
TABC NEW State of Texas Alcoholic Beverage Control	\$0.00	\$0.00	\$0.00	\$0.00	(\$0.43)
The Admiralty THE ADMIRALTY	\$0.00	\$238.15	\$0.00	\$0.00	\$0.00
THE C-STOP	\$0.00	\$75.78	\$0.78	\$0.00	\$10,461.32
THOMAS MARINE	\$0.00	\$3,507.67	\$3,507.67	\$3,507.67	\$10,377.78
TINA'S ON THE STRAND	\$0.00	\$238.15	\$0.00	\$0.00	\$0.00
TMA Texas Marine Agency	\$11,113.94	\$32,614.40	\$0.00	\$0.00	\$0.00
Trinity Liftboats Trinity Liftboats, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00
TXDOT TX DEPT. OF TRANSPORTATION	\$0.00	\$0.00	\$0.00	\$0.00	(\$3.00)
UNION BOATMAN	\$0.00	\$179.00	\$0.00	\$17.01	(\$17.01)
VALLS SHIPPING COMPANY	\$0.00	\$10,147.39	\$0.00	\$0.00	\$0.00
Vane Brothers Vane Line Bunkering Inc.	\$5,530.74	\$0.00	\$0.00	\$0.00	\$0.00
VERNON MILINA	\$0.00	\$161.88	\$0.00	\$0.00	\$0.00
WILLIAM NEWMANN	\$0.00	\$75.78	\$0.01	\$0.00	\$0.00
WSS WILHELMOSEN SHIP SERVICES	\$10,445.49	\$17,224.56	\$0.00	\$0.00	\$0.00
WWL VEHICLE SERVICES	\$0.00	\$67,240.63	\$0.00	\$0.00	\$0.00
WWO WALLENUS WILHELMOSEN OCEAN	\$115,480.11	\$81,463.24	\$0.00	\$25,599.39	\$517.47
YAGA'S	\$0.00	\$433.00	\$0.00	\$0.00	\$0.00
ZZ-BLAARR BLACK ARROW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.00
ZZ-CLEARLAKES CLEAR LAKE SHUTTLE BUS	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.00
ZZ-HOTELGAL HOTEL GALVEZ	\$0.00	\$0.00	\$0.00	\$0.00	(\$135.00)
ZZ-HOUBUS HOUSTON BUS SERVICES	\$0.00	\$0.00	\$0.00	\$0.00	(\$180.00)
ZZ-HOUFLY HOUSTON FLYERS	\$0.00	(\$100.00)	\$0.00	\$0.00	\$0.00
ZZ-JEFFCAB JEFF'S CAB COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$1,930.00
ZZ-MAJLIM MAJESTIC LIMO SERVICES	\$0.00	\$0.00	\$0.00	\$0.00	\$770.00
ZZ-OMEGA OMEGA ROYAL TRANSPORTATION	\$0.00	\$0.00	\$0.00	\$0.00	\$2,720.00
ZZ-SPANKYS SPANKY'S CAR DETAIL	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
ZZ-TRANSPRO TRANSPRO	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120.00
ZZ-VIPEXP VIP EXPRESS	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
ZZ-ZLIMO Z LIMOUSINE SERVICES INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
<b>Total</b>	<b>\$1,511,690.99</b>	<b>\$1,093,395.56</b>	<b>\$384,353.87</b>	<b>\$172,882.95</b>	<b>\$1,650,186.82</b>

Remove for over 90-day balance schedule

81st Dolphin	\$370,750.00
EZ Cruise Parking	\$512,697.00
Lighthouse Cruise Parking	\$371,245.00
<b>Total</b>	<b>\$1,254,692.00</b>

Balance per Adjusted Report	\$1,511,690.99	\$1,093,395.56	\$384,353.87	\$172,882.95	\$395,494.82
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Balance per Trial Balance

Difference