

**PORT OF GALVESTON
REQUEST FOR DISCUSSION AND
TRUSTEE ACTION**

BUSINESS ITEM – f

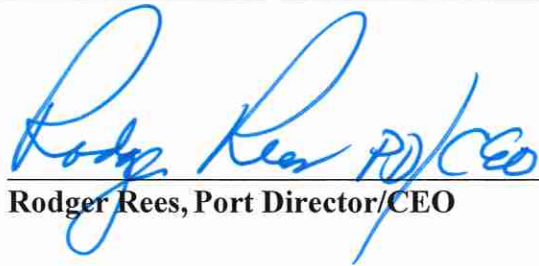
PREPARED BY: Mark Murchison Chief Financial Officer March 15, 2021

SUBJECT: CONSIDER DELINQUENT ACCOUNTS RECEIVABLE ANALYSIS AS OF FEBRUARY 28, 2021

BACKGROUND: Attached is an Aged Trial Balance Report of all customer accounts and an analysis that lists customers with balances 90 days past due or older as of the Report Date. These reports are provided as information to members of the Board of Trustees.

RECOMMENDATIONS: The Board of Trustees of the Galveston Wharves is respectfully requested to review the attached information, to listen to the briefing of the Port Director/CEO and the CFO and to accept the Accounts Receivable Aging Reports as of February 28, 2021.

Respectfully Submitted By:



Rodger Rees, Port Director/CEO

DATE ACTION TAKEN: _____

Approved: _____
Disapproved: _____
Deferred To: _____
Incorporated into Minutes: _____

Motion By: _____
Seconded By: _____
Unanimous: Yes _____ No _____
By: _____

**Port of Galveston
Delinquent Accounts Receivable Analysis
Status Report of Past Due Accounts
As of February 28, 2021**

Regular Trade Accounts

91 Days and Over	Customer	Status
	Cargo and Rents	
\$30,793.22	Fillette Green Fillette Green Shipping Services	Paid in full 03/01/2021.
\$23,896.04	BIEHL MASTER, OWNERS AND OPERATORS	Received payment of \$18,996.94 on 3/05/2021 for over 90 day balance.
\$19,774.76	SOUTHPORT AGENCIES, INC.	Received payment of \$11,471.41 on 3/01/2021 for over 90 day balance. Customer processed remaining over 90 day balance of \$8,303.35 on 03/18/21.
\$18,853.58	NORTON LILLY INTERNATIONAL	Received \$15,262.69 on 3/10/21 for over 90 day balance
\$13,244.77	BRYANT MARINE	Paid in full 03/12/2021.
\$10,408.01	44 GENESIS MARINE, LLC	Paid in full 03/03/2021.
\$8,631.79	CHS, INC. - 556550	Working with customer on identification of misapplication.
\$6,954.77	THOMAS MARINE	Received payment of \$3,490.58 on 03/15/2021.
\$37,658.26	Various Small Amounts Rent and Cargo	
\$170,215.20	Total Cargo and Rents	
	Parking and Access	
\$7,120.00	ZZ-FOUPOI ZZ-FOUR POINTS BY SHERATON	Delayed payment due to Covid-19. Certified letter and invoice has been sent; waiting for response and will follow up.
\$6,480.00	DISCOUNT CRUISE Parking DISCOUNT CRUISE PARKING	Delayed payment due to Covid-19. Waiting for PPP Loan; will pay-in-full when PPP Loan is received.
\$9,570.00	BEST WESTERN - PADMANABH, INC	Received payment of \$2,000 on 03/01/2021.
\$23,488.84	Other various small amounts Parking and Access	
\$46,658.84	Total Parking and Access	
	Customers whose accounts are in Bankruptcy, Litigation or require Special Handling	
\$55,891.70	BOUCHARD TRANSP. CO., INC.	Elevated to MAPA. Demand letter sent.
	Items that are not Trade Receivables that may require Special Handling	
None	None	None
\$272,765.74	Total 91 Days and Over	

*81st Street, EZ Cruise and Lighthouse Parking lots are paying per Court Order. Over 90 balance due OF \$1,254,692 is the amount of billing in excess of Court Ordered payments to the Port. Total due in excess of Court Order payments as of 2/28/2021 is \$1,254,692.

**Board of Trustees of the Galveston Wharves
Port of Galveston (Consolidated) (Consolidated)
A/R Aging Summary
As of February 28, 2021**

Customer	Current 21 - 02/27/2021 (30)	01/28/2021 (60)	1/2020 - 12/29/2020 (90)	re 11/30/2020 (>90)	Total
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
106 NIC RAC	\$0.00	\$1,120.00	\$0.00	\$0.00	\$1,120.00
109 JOHN MARULLO	\$0.00	\$152.60	\$0.00	\$0.00	\$152.60
112 HAPAG-LLOYD LLC	\$0.00	\$0.00	\$18,020.43	\$0.00	\$18,020.43
116 CINDY'S LOGISTICS	\$0.00	\$0.00	\$0.00	\$0.00	\$4,545.00
120 PADMANABH, INC	\$0.00	\$0.00	\$0.00	\$430.00	\$9,570.00
124 BEL PRI dba SHARA HANLEY	\$0.00	\$75.78	\$0.00	\$0.00	\$75.78
132 SHARK SHACK	\$0.00	\$151.55	\$0.00	\$0.00	\$151.55
22 GILBERTO MUNOZ	\$0.00	\$0.00	\$0.00	\$0.00	\$273.76
32 RICHARD PALOMINO	\$0.00	\$0.00	\$0.00	\$0.00	\$276.19
41 WYNNE COACHES	\$0.00	\$0.00	\$0.00	\$0.00	(\$240.00)
44 GENESIS MARINE, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$10,408.01
58 AMERICAN SOUTHERN	\$0.00	\$0.00	\$0.00	\$0.00	\$403.86
65 ARC Marine	\$0.00	\$0.00	(\$50.00)	(\$98.00)	\$0.00
74 North American Shipping Agencies Inc.	\$0.00	\$9,203.43	\$7,659.05	(\$21,337.23)	(\$4,474.75)
78 VALSAMIS	\$0.00	\$0.00	\$25.00	\$0.00	\$25.00
81ST DOLPHIN	\$0.00	\$0.00	\$0.00	\$0.00	\$370,750.00
ACL INARME (USA) LLC	\$0.00	\$0.00	\$0.00	\$6,131.73	\$6,131.73
ADAM LUONGO	\$0.00	\$0.00	\$0.00	\$75.78	\$75.78
ADM Grain Co. Archer Daniels Midland Company	\$5,647.41	\$10,931.77	\$136,430.36	\$0.00	\$23.36
ALEJANDRO GUTIERREZ	\$0.00	\$206.60	\$0.00	\$0.00	\$206.60
ALPHONSO W MARULLO	\$0.00	\$149.20	\$147.20	\$0.00	\$296.40
AMERICAN SHIPPING AMERICAN SHIPPING & CHART	\$10,154.97	\$0.00	\$0.00	\$0.00	\$10,154.97
AR SAVAGE & SON	\$48,260.60	\$38,300.90	\$21,928.77	\$0.00	\$108,490.27
ARRC American Roll-on Roll-off Carrier	\$24,073.02	\$110,072.94	\$0.00	(\$110,990.26)	\$23,155.70
AUTOMOTIVE VISUAL INS	\$0.00	\$652.00	\$0.00	\$0.00	\$652.00
BCMT Belle Chasse Marine Texas	\$3,856.77	\$62.64	\$0.00	(\$329.40)	\$3,590.01
BIEHL MASTER, OWNERS AND OPERATORS	\$145,425.49	\$44,764.02	\$0.00	\$27,408.24	\$241,493.79
BLUDWORTH MARINE LLC	\$3,093.50	\$0.00	\$150.00	\$0.00	\$3,243.50
BLUEWATER SHIPPING	\$11,211.19	\$0.00	\$0.00	\$0.00	\$11,211.19
BOUCHARD TRANSP. CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$55,891.70
Bryant Marine	\$7,723.21	\$11,902.37	\$0.00	\$887.94	\$13,244.77
Bubous Bulbous Environmental & Logistics	\$0.00	\$0.00	\$0.00	\$0.00	(\$213.38)
CALLAN MARINE	\$6,394.49	\$12,323.49	\$0.00	\$0.00	\$18,717.98
CENTRAL DISPATCH INC.	\$26,660.12	\$952.52	\$8,777.29	\$0.00	\$36,389.93
CGG SERVICES	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,353.94)
CHIPOLBROK CHIPOLBROK AMERICA, INC.	\$0.00	\$21,880.75	\$0.00	\$0.00	\$21,880.75
CHS, INC. - 556550	\$63,710.91	\$8,768.75	\$0.00	\$56,698.15	\$137,809.60
COASTAL REGION	\$55,819.57	\$0.00	\$0.00	\$0.00	\$55,819.57
COMFORT SUITES	\$0.00	\$0.00	\$0.00	\$0.00	(\$460.00)
COUNTRY INN & SUITES	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00
CROWLEY PETROLEUM SERVICE	\$0.00	\$0.00	\$60,028.00	\$0.00	\$60,028.00
DEL MONTE - GPFC DEL MONTE FRESH PRODUCE - GPFC	\$0.00	\$0.00	\$0.00	\$0.00	\$2,747.06
DEL MONTE POG DEL MONTE FRESH PRODUCE - POG	\$48,496.88	\$71,611.72	\$0.00	\$0.00	(\$18.43)
Dereaf Holley	\$0.00	\$162.50	\$162.50	\$162.50	\$794.50
DISCOUNT CRUISE PARKINGb DISCOUNT CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
DIVEMASTERS INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$282.42
DONALD R BRANNON	\$0.00	\$173.00	\$173.00	\$173.00	\$541.00
DOUBLE TREE DOUBLETREE	\$0.00	\$0.00	\$0.00	\$0.00	(\$620.00)
DSV AIR & SEA INC.	\$71,467.39	\$0.00	\$0.00	\$0.00	\$0.00
EDWARD DWAYNE HARRISON EDWARD D HARRISON	\$0.00	\$183.20	\$183.20	\$183.20	\$0.00
ELISA VAZQUEZ ROPER ELISA V ROPER	\$0.00	\$75.78	\$0.00	\$0.00	\$0.00
EZ CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$512,697.00
FAIRWAY PORTS AMERICA TEXAS INC	\$39.05	\$3,380.41	\$0.00	\$0.00	\$140.55
FEMA DIRECT	\$0.00	(\$38,259.00)	\$0.00	\$0.00	(\$39.98)
Fillette Green Fillette Green Shipping Services	\$0.00	\$27,195.84	\$0.00	\$0.00	\$30,793.22
G&M Weiding	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00
GAC GAC North America - Shipping	\$4,808.85	\$0.00	\$6,739.51	\$0.00	\$0.00
GALVESTON HISTORICAL FOUNDATION	\$0.00	\$2,662.97	\$2,662.97	\$2,662.97	\$2,662.97
GALVESTON PARTY BOATS, INC	\$0.00	\$4,074.28	\$0.00	\$0.00	\$4,070.82
GARRETT KING	\$0.00	\$0.00	\$0.00	\$0.00	\$261.80
Gary Terry	\$0.00	\$186.60	\$186.60	\$186.60	\$730.60

Customer	Current 21 - 02/27/2021 (30)	20 - 01/28/2021 (60)	1/2020 - 12/29/2020 (90)	re 11/30/2020 (>90)	Total
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
GENERAL MARITIME AGENCY INC	\$0.00	\$0.00	\$0.00	\$0.00	\$235.44
GENERAL STEAMSHIP CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,424.67)
GERBER GERALD BEREZWAY	\$0.00	\$75.78	\$0.00	\$0.00	\$75.78
GLDD Great Lakes Dredge & Dock Company, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.75
Graham Forshee	\$0.00	\$180.00	\$180.00	\$180.00	\$720.00
Gulf Harbor Gulf Harbor Shipping, LLC	\$7,708.51	\$12,502.05	\$6,777.75	\$0.00	\$26,988.31
GULF STEVEDORING SERVICES, LLC	\$223.39	\$241.41	\$0.00	\$85.85	\$550.65
GULF SUNRISE AGENCY	\$0.00	\$22,159.98	\$0.00	\$0.00	\$22,159.98
HEARSAY ON THE STRAND	\$0.00	\$227.33	\$0.00	\$0.00	\$227.33
HERBERT SMITH	\$0.00	\$1,120.00	\$0.00	\$0.00	\$1,120.00
HOST AGENCY	\$85,900.36	\$0.00	\$0.00	\$0.00	\$85,900.36
HT HORNY TOADS BAR AND GRILL	\$0.00	\$151.55	(\$0.01)	\$0.00	\$151.54
ISLAND BREEZE	\$0.00	\$0.00	\$0.00	\$0.00	\$40.00
ISS INCHCAPE SHIPPING SERVICES	\$53,678.37	\$64,747.36	\$0.00	\$0.00	\$904.36
JAMES MILINA	\$0.00	\$176.40	\$176.40	\$0.00	\$159.60
JAMES YEATMAN	\$0.00	\$395.11	\$0.00	\$0.00	\$395.11
JAMMIN SPORTSWEAR	\$0.00	\$297.69	\$0.00	\$0.00	\$297.69
Jerome T Kunz	\$0.00	\$176.00	\$0.00	\$0.00	\$0.00
JESSE ZEPEDA	\$0.00	\$329.00	\$329.00	\$329.00	\$113.17
JUAN GUTIERREZ	\$0.00	\$196.40	\$196.40	\$0.00	\$340.30
KEITH E GUINDON	\$0.00	\$10,506.93	\$0.00	\$0.00	\$0.00
KELLY D SIMPTON	\$0.00	\$156.00	\$156.00	\$156.00	\$4,385.00
KIRBY OFFSHORE MARINE	\$25,969.68	\$34,034.37	\$91,630.45	\$0.00	\$0.00
KOUSA INTERNATIONAL	\$30,633.64	\$0.00	\$0.00	\$0.00	\$0.00
LAKINGS CONFECTIONERY	\$0.00	\$357.23	\$0.00	\$0.00	\$0.00
LANDRY'S CORP.	\$781.44	\$995.87	\$0.00	\$0.00	\$0.00
LEEWARD AGENCY, INC	\$3,456.36	\$0.00	\$0.00	\$0.00	\$0.00
LIGHTHOUSE CRUISE PARKING	\$0.00	\$0.00	\$0.00	\$0.00	\$371,245.00
MANSON CONSTRUCTION MANSON CONSTRUCTION	\$0.00	\$4,512.35	\$0.00	\$0.00	\$0.00
MARINE FUELS	\$0.00	\$1,195.20	\$0.00	\$0.00	\$0.00
MARINE SPILL RESPONSE	\$85.85	\$85.85	\$0.00	\$0.00	\$0.00
Maritime Endeavors Shipping Company LTD.	\$12,991.15	\$0.00	\$0.00	\$0.00	\$0.00
MBP CORP	\$0.00	\$18,750.00	\$0.00	\$0.00	\$0.00
Megan White MEGAN M WHITE	\$0.00	\$0.00	(\$10.83)	\$0.00	\$0.00
METRO PORTS SUDERMAN CONTRACTING STEVEDORES INC	\$50,140.74	\$137,186.62	\$0.00	\$0.00	(\$25.00)
Michael Moore MICHAEL MOORE	\$0.00	\$151.55	\$0.00	\$0.00	\$0.00
MIDGULF MID-GULF SHIPPING	\$21,443.16	\$26,535.19	\$0.00	\$0.00	\$0.00
MOODY GARDENS MOODY GARDENS HOTEL	\$0.00	\$0.00	(\$230.00)	\$0.00	\$0.00
MORAN-GULF SHIPPING	\$43,617.27	\$16,447.06	\$16,743.13	\$0.00	\$0.00
NORTON LILLY INTERNATIONAL	\$19,904.96	\$72,949.63	\$55,218.07	\$9,801.33	\$18,853.58
Nova Nova International Shipping Services	\$0.00	\$0.00	\$0.00	\$9,362.43	\$0.00
OCEAN STAR RIG MUSEUM	\$85.85	\$85.85	\$85.85	\$85.85	\$0.00
Odjell	\$0.00	\$13,892.83	\$0.00	\$0.00	\$0.00
OFFRIG Offshore Rig Museum Inc	\$0.00	\$1,587.46	\$1,587.46	\$1,587.46	\$13.60
Paul Stanton	\$0.00	\$189.20	\$0.00	\$0.00	\$0.00
PERRY HARTNETT	\$0.00	\$194.84	\$0.00	\$0.00	\$0.00
PISTI LLC	\$14,443.55	\$6,321.52	\$0.00	\$0.00	\$0.00
Port Parking PORT PARKING	\$0.00	\$0.00	\$0.00	\$0.00	(\$600.00)
ProBulk Agency ProBulk Agency LLC	\$0.00	\$0.00	\$303.30	\$0.00	\$0.00
RCI ROYAL CARIBBEAN INTERNATIONAL	\$131,261.97	\$0.00	\$0.00	\$0.00	(\$200.12)
RG Shipping RG SHIPPING	\$0.00	\$0.00	\$47,963.45	\$0.00	\$0.00
ROBERT C BEST	\$0.00	\$186.60	\$186.60	\$186.60	\$373.20
RSSA RILEY-SHERMAN SHIPPING AGENCY	\$24,402.55	\$0.00	\$245.88	\$0.00	\$0.00
SAMPSON FISH MARKET	\$0.00	\$625.24	\$607.03	\$0.00	\$0.00
Seaport Hub Agencies	\$0.00	\$0.00	\$0.00	\$0.00	\$162.69
SEBASTIANO A VALASTRO	\$0.00	\$152.60	\$0.00	\$0.00	\$122.54
SHEARN MOODY PLAZA	\$0.00	\$5,884.26	\$0.00	\$0.00	\$0.00
SIERRA STAGE COACH	\$0.00	\$0.00	\$0.00	\$0.00	(\$240.00)
SOUTHPORT AGENCIES, INC.	\$13,964.65	\$8,161.49	\$0.00	\$0.00	\$19,774.76
STATE OF TEXAS STATE OF TEXAS	\$0.00	\$0.00	\$0.00	\$0.00	\$14.83
Super Shuttle SUPER SHUTTLE	\$0.00	\$0.00	\$0.00	\$0.00	\$2,050.00
T&T T&T MARINE OFFSHORE	\$0.00	\$18,763.87	\$0.00	\$0.00	\$0.00
T-MOBILE WEST TOWER LLC	\$0.00	\$1,629.76	\$0.00	\$0.00	(\$355.86)
TABC State of Texas Alcoholic Beverage Control	\$0.00	\$540.30	\$0.00	\$0.00	(\$0.43)
The Admiralty THE ADMIRALTY	\$0.00	\$238.15	\$0.00	\$0.00	\$0.00
THE BEEF JERKY OUTLET	\$0.00	\$58.92	\$0.00	\$0.00	\$0.00
THE C-STOP	\$0.00	\$0.00	\$1,660.12	\$1,660.12	\$9,641.08
THOMAS MARINE	\$0.00	\$3,507.67	\$3,507.67	\$3,490.58	\$6,954.77
TINA'S ON THE STRAND	\$0.00	\$238.15	\$0.00	\$0.00	\$0.00
TMA Texas Marine Agency	\$24,508.98	(\$6,605.63)	\$0.00	\$0.00	\$0.00

Customer	Current 21 - 02/27/2021 (30)	20 - 01/28/2021 (60)	1/2020 - 12/29/2020 (90)	re 11/30/2020 (>90)	Total
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
TRANSMARINE NAVIGATION CORP.	\$0.00	\$0.00	\$79,326.39	\$0.00	\$79,326.39
Trinity Liftboats Trinity Liftboats, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00
TXDOT TX DEPT. OF TRANSPORTATION	\$0.00	\$0.00	\$361,131.29	\$0.00	\$361,128.29
UNION BOATMAN	\$0.00	\$0.00	(\$17.01)	\$0.00	(\$17.01)
VALLS SHIPPING COMPANY	\$163,825.18	\$54,704.18	\$0.00	\$0.00	\$218,529.36
VERNON MILINA	\$0.00	\$164.60	\$164.60	\$164.60	\$1,453.48
WILLIAM NEWMANN	\$0.00	\$75.77	\$0.00	\$0.00	\$75.77
WILLIAMS PARTY BOATS, INC	\$0.00	\$1,599.68	\$0.00	\$0.00	\$1,599.68
WSS WILHELMESEN SHIP SERVICES	\$10,154.97	\$47,835.86	\$12,124.95	\$0.00	\$70,115.78
WWL VEHICLE S WWL VEHICLE SERVICE	\$0.00	\$67,240.63	\$0.00	\$0.00	\$67,240.63
WWO WALLENIUS WILHELMESEN OCEAN	\$87,718.15	\$15,545.17	\$345.77	\$0.00	\$103,609.09
YAGA'S	\$0.00	\$454.65	\$0.00	\$0.00	\$454.65
Z LIMO Z Limousine Services Inc	\$0.00	\$0.00	\$0.00	\$0.00	(\$240.00)
ZZ-ACTION ACTION LIMOUSINE, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$310.00
ZZ-BLAARR BLACK ARROW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.00
ZZ-CLEARLAKES CLEAR LAKE SHUTTLE BUS	\$0.00	\$0.00	\$0.00	\$0.00	\$2,937.00
ZZ-DELLIM DELUXE LIMO	\$0.00	\$0.00	\$0.00	\$0.00	\$10.00
ZZ-FOUPOI ZZ-FOUR POINTS BY SHERATON	\$0.00	\$0.00	\$0.00	\$0.00	\$7,120.00
ZZ-GAIDOS GAIDOS	\$0.00	\$0.00	\$0.00	\$0.00	(\$150.00)
ZZ-GREVIP GREAT VIP LIMO	\$0.00	\$0.00	\$0.00	\$0.00	\$3,840.00
ZZ-HOTELGAL HOTEL GALVEZ	\$0.00	\$0.00	\$0.00	(\$135.00)	(\$135.00)
ZZ-HOUBUS HOUSTON BUS SERVICES	\$0.00	\$0.00	(\$180.00)	\$0.00	(\$180.00)
ZZ-JEFFCAB JEFF'S CAB COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$1,930.00
ZZ-MAJLIM MAJESTIC LIMO SERVICES	\$0.00	\$0.00	\$0.00	\$0.00	\$1,270.00
ZZ-OMEGA OMEGA ROYAL TRANSPORTATION	\$0.00	\$0.00	\$0.00	\$0.00	\$2,720.00
ZZ-ROAD ROADRUNNER	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
ZZ-SPANKYS SPANKY'S CAR DETAIL	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
ZZ-TRAPRO	\$0.00	\$0.00	\$0.00	\$0.00	\$2,240.00
ZZ-VIPEXP VIP EXPRESS	\$0.00	\$0.00	\$0.00	\$0.00	\$1,720.00
ZZ-ZLIMO Z LIMOUSINE SERVICES INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
Total	\$1,363,744.15	\$1,013,232.14	\$943,433.59	(\$10,799.96)	\$1,527,457.74

Remove for over 90-day balance schedule

81st Dolphin	\$370,750.00
EZ Cruise Parking	\$512,697.00
Lighthouse Cruise Parking	\$371,245.00
	<u>\$1,254,692.00</u>

Balance per Adjusted Report \$1,363,744.15 \$1,013,232.14 \$943,433.59 (\$10,799.96) \$272,765.74

Balance per Trial Balance \$4,837,067.66

Difference \$0.00