

**PORT OF GALVESTON
REQUEST FOR DISCUSSION AND
TRUSTEE ACTION**

BUSINESS ITEM – e

PREPARED BY: Mark Murchison Chief Financial Officer November 6, 2020

SUBJECT: CONSIDER CASH FLOW PROJECTIONS AS OF OCTOBER 31, 2020

BACKGROUND: Attached is the Cash Flow Projection Report as of October 31, 2020.

RECOMMENDATIONS: The Board of Trustees of the Galveston Wharves is respectfully requested to review the attached information, to listen to the briefing of the Port Director/CEO and the CFO and to accept the Cash Flow Projections through October 31, 2020.

Respectfully Submitted By:



Rodger Rees, Port Director/CEO

DATE ACTION TAKEN: _____

Approved: _____

Disapproved: _____

Deferred To: _____

Incorporated into Minutes: _____

Motion By: _____

Seconded By: _____

Unanimous: Yes _____ No _____

By: _____

4th

Quarter -
Projected

2nd
Quarter

1st
Quarter

Actual and Projected Cash Flows

Quarter / Month	3/31/20	6/30/20	9/30/20	11/1/20	11/29/20	1/9/21	12/31/20	2020 Total
Beginning Balance:	29,514,395	36,385,363	38,347,320	37,892,889	38,045,441	38,094,104	37,892,889	37,713,413
Unrestricted Beginning Balance	7,264,873	14,167,522	13,126,851	9,560,956	9,124,683	8,891,258	9,560,956	10,414,271
Sources of Cash : Operations								
Operations	15,554,294	4,340,021	3,279,614	1,129,279	1,181,309	1,335,685	3,646,273	16,278,713
DelMonte - POG & GPFC	1,066,766	337,193	363,606	64,616	125,000	125,000	314,616	1,237,436
Parking	8,917,951	5,969	106,512	29,673	40,000	50,000	119,673	1,992,125
Cruise (CCL, RCCL, DCL) - GPFC	20,289,912	3,875,182	684,658	-	-	131,262	131,262	10,436,028
Galveston Railroad (Coastal Region) - POG	785,866	322,591	404,605	98,400	116,059	116,059	330,517	1,184,147
ADM - POG	1,464,687	165,299	345,501	373,188	179,819	104,110	657,117	2,090,297
Interest Income	300,341	9,904	9,357	3,180	3,500	10,180	10,180	107,636
Reimbursements from FEMA on Completed Projects	403,805	118,760	458,738	175,463	175,000	100,000	450,463	1,126,737
Transfer from Restricted to Operations	-	509,334	-	-	250,000	250,000	500,000	1,009,334
Receipts	48,782,621	9,684,254	5,652,590	1,873,799	2,070,686	2,215,615	6,160,100	35,462,453
Cash Available	56,047,494	23,851,776	18,779,441	11,434,755	11,195,369	11,106,874	15,721,056	45,876,724
Uses of Cash for the week								
Transfers to Restricted Funds:								
Bonds Series 2013 to restricted (retired 2/1/18)	-	-	-	-	-	-	-	-
Series 2011 to Restricted	2,590,287	648,448	648,448	216,149	216,149	216,149	648,448	2,593,606
Series 2004B Zero Coupon Bonds (retires 2/1/2020)	3,950,005	263,333	-	-	-	-	-	263,333
Series 2014 notes to restricted	577,200	466,800	628,050	209,350	209,350	209,350	628,050	2,350,950
Insurance moved to Restricted Monthly	1,860,000	600,000	600,000	200,000	200,000	200,000	600,000	2,310,000
Dredging Reserve	2,229,600	436,270	420,000	140,000	140,000	140,000	420,000	1,833,670
Cruise Marketing and Parking Incentive Fees	4,675,362	(126,453)	-	-	-	-	-	851,095
PILOT Payment to City	182,004	45,501	45,501	15,167	15,167	15,167	45,501	182,004
Interest Income	315,353	6,907	5,237	1,269	1,263	1,263	3,796	56,299
Matching Grant Funds	295,508	-	-	-	-	-	-	-
Port Director's Internally Restricted Funds	2,400,000	600,000	600,000	200,000	200,000	200,000	600,000	2,400,000
RCCL Additional Head Tax	-	889,716	393,786	-	-	131,262	131,262	1,924,098
Corp of Engineers Payments	975,521	509,334	-	-	-	-	-	131,499
Capital Projects	696,376	483,821	1,730,524	-	-	-	-	2,258,715
Total Transfers to Restricted Funds	20,747,215	3,831,879	5,203,045	981,935	981,930	1,113,192	3,077,057	17,155,270
Paid from Unrestricted								
Payroll and Payroll Taxes (net of employee deductions - 401)	4,722,879	1,263,703	1,306,215	359,907	355,467	375,000	1,090,374	4,798,716
Payroll Taxes (Employer /Employee Contribution)	-	-	-	-	-	-	-	-
ICMA (includes Defined Contribution)	1,108,974	292,661	315,792	76,878	77,000	94,824	248,703	1,127,707
Pension (Employee/Employer Contribution)	56,510	14,465	20,712	7,819	6,000	6,000	19,819	95,543
Texas Mutual W/Comp	700,300	312,120	306,422	76,730	77,480	77,480	231,690	1,060,124
Health Insurance (Employee/Employer)	40,048	9,368	6,178	2,978	3,000	3,000	8,978	34,391
TASC	-	-	-	-	-	-	-	-
Flex Employee Contribution	575,000	90,771	64,282	21,427	21,427	21,427	64,282	363,085
Defined Benefit Pension	1,467,208	229,125	321,294	6,064	100,000	55,000	161,064	968,009
Contract Security	-	-	-	-	-	-	-	-
FMT Normal Monthly Lease Payment	651,039	26,422	11,639	2,985	3,000	3,000	8,985	224,125
Sales Tax (for forecast included in net parking revenues)	187,803	14,347	14,346	3,987	4,500	4,500	12,987	104,515
Bank and Credit Card Fees	965,386	254,846	230,847	47,750	89,654	89,654	227,058	1,005,741
Water/Electric/Communications	5,746,093	752,147	1,057,099	491,563	499,454	699,454	1,690,472	6,185,562
A/P - Various	353,165	-	-	-	-	-	-	208,023
R&R & Small Capital Projects	6,165	-	-	-	-	-	-	-
Wharf Vista Improvements (2017-M)	-	-	-	-	-	-	-	-
Building Vista Improvements pd from Operating (2017-N & N2)	26,591	-	-	-	-	-	-	-

	Quarter / Month							2020 Total
	2019 Total	3/31/20	6/30/20	9/30/20	11/1/20	11/29/20	1/3/21	12/31/20
NetSuite Conversion	378,454	-	-	-	-	-	-	-
Parking Automation	152,518	-	-	-	-	-	-	-
Master Planning Services	573,857	17,564	-	-	-	-	-	17,564
Ship Services	6,152,541	1,444,829	444,844	103,380	83,336	-	-	83,336
Legislative Services	40,000	20,000	8,000	12,000	4,000	8,000	4,000	12,000
Legal Fees	427,515	83,947	97,553	128,377	98,374	35,000	35,000	168,374
Audit Fees / Contract Audit	50,050	40,000	24,500	9,500	10,000	10,000	10,000	20,000
WITT O'BRIEN/ SAIC (TETRA)	327,040	-	66,389	10,760	48,337	32,198	32,198	112,733
Capital Projects (Unrestricted)	45,633,224	10,212,258	10,724,925	9,218,485	2,310,072	2,304,111	2,623,730	7,237,913
Ending Unrestricted Cash	10,414,271	14,167,522	13,126,851	9,560,956	9,124,683	8,483,144	8,483,144	8,483,144
Ending Unrestricted Cash	22,349,522	27,299,143	22,217,841	25,059,546	28,331,933	28,920,758	29,202,846	28,331,933
Restricted Cash Beginning Balance	20,747,215	4,153,573	3,322,545	4,809,259	981,935	981,930	981,930	2,945,795
Sources of Cash : Restricted								
Transfer from Operations to Restricted								
Proceeds from Debt Issuance	-	-	-	-	-	-	-	-
Port Director's Internally Restricted Funds	10,898	-	-	-	-	-	-	-
Insurance Proceeds	181,308	-	-	189,244	-	206,834	206,834	413,668
Grants various - Department of Public Safety	355,891	-	-	-	-	-	-	-
IDC Funding	-	889,716	509,334	393,786	-	-	131,262	131,262
RCCL Transfer from Unrestricted	173,647	-	-	5,969	-	-	-	-
FEMA	-	-	-	-	-	-	-	-
Restricted Cash Available	43,818,480	32,342,431	26,049,720	30,457,804	29,313,868	30,109,522	30,522,872	31,822,658
Uses of Restricted Funds:								
General Insurance (Property and liability)	2,060,628	715,604	406,602	887,833	14,508	479,492	494,000	2,504,039
PILOT (annual)	230,533	182,000	-	-	-	-	-	182,000
Cruise Marketing Incentive Fees	4,447,584	2,175,000	-	-	-	-	-	2,175,000
Cruise Parking Incentive Fees	-	-	49,674	-	-	-	-	49,674
Vista Improvements Water Front Improvements (2017-M)	-	-	-	-	-	-	-	-
Capital Projects (Restricted)	222,212	154,055	440,113	556,129	171,849	279,097	279,097	730,042
CT3 Wharf Improvements	91,507	9,326	-	31,657	1,571	45,514	45,514	92,599
CT3 Uplands Improvements	167,268	73,540	260,438	137,378	7,346	62,553	62,553	530,268
RoRo Relocation	-	22,093	(66,013)	127,116	21,471	62,553	62,553	369,326
OPI Improvements	577,200	288,600	-	288,600	18,866	194,959	194,959	786,297
Series 2014 CT 2 Expansion Debt Service	-	-	-	-	-	-	-	-
Series 2013 - City CO's Debt Service / S2004 B Zero Coupon	3,160,000	3,160,002	-	-	-	-	-	3,160,002
Bonds	2,545,669	2,223,272	-	321,897	-	-	-	2,545,169
Series 2011 Debt Service	1,221,741	436,289	84,365	22,919	-	150,000	150,000	843,573
2020 Debt Service	-	-	-	-	-	-	-	-
Dredging (1942-999-999-999)	-	-	-	-	-	-	-	-
CACI/Other (L-3-D.P. Assoc.) - Security Grant Funded 75%	872,698	133,197	302,236	139,204	157,500	100,000	100,000	932,137
Corp of Engineers Payments	619,482	-	-	131,499	-	-	-	131,499
WITT O'BRIEN/ SAIC (TETRA)	302,818	130,179	-	31,640	-	12,000	12,000	185,819
Grant / FEMA Funded	-	-	-	-	-	-	-	-
Trans to Unrestricted	-	-	(509,334)	(550,000)	-	-	-	(1,059,334)
Total Uses Restricted	16,519,338	10,124,590	990,174	2,125,871	393,110	906,676	1,386,167	2,685,953
Ending Restricted Funds	27,299,143	22,217,841	25,059,546	28,331,933	28,920,758	29,202,846	29,136,705	29,136,705
Total Projected Cash	37,713,413	36,385,363	38,186,397	37,892,889	38,045,441	38,094,104	37,619,848	37,619,848