

**PORT OF GALVESTON
REQUEST FOR DISCUSSION AND
TRUSTEE ACTION**

BUSINESS ITEM – e

PREPARED BY: Mark Murchison Chief Financial Officer August 10, 2020

SUBJECT: CONSIDER CASH FLOW PROJECTIONS AS OF JULY 31, 2020

BACKGROUND: Attached is the Cash Flow Projection Report as of July 31, 2020.

RECOMMENDATIONS: The Board of Trustees of the Galveston Wharves is respectfully requested to review the attached information, to listen to the briefing of the Port Director/CEO and the CFO and to accept the Cash Flow Projections through July 31, 2020.

Respectfully Submitted By:



Rodger Rees, Port Director/CEO

DATE ACTION TAKEN: _____

Approved: _____

Disapproved: _____

Deferred To: _____

Incorporated into Minutes: _____

Motion By: _____

Seconded By: _____

Unanimous: Yes _____ No _____

By: _____

Actual and Projected Cash Flows

Quarter / Month	1st Quarter		2nd Quarter		2020 Total			
	3/31/20	6/30/20	7/31/20	8/30/20		10/4/20	9/30/20	12/31/20
Beginning Balance:	29,614,395	37,713,413	38,252,785	38,413,709	36,905,570	38,413,709	36,503,313	37,713,413
Unrestricted Beginning Balance	7,264,873	10,414,271	13,193,239	12,616,923	13,044,290	13,193,239	12,580,467	10,414,271
Sources of Cash : Operations								
Operations	15,554,294	5,012,806	1,279,139	1,200,000	1,200,000	3,679,139	3,066,993	16,098,960
DeiMonte - POG & GPFC	1,066,766	222,022	195,611	40,000	40,000	275,611	208,407	1,043,233
Parking	8,917,951	1,759,971	38,720	38,720	38,720	116,160	750,000	2,632,100
Cruise (CCL, RCCL, DCL) - GPFC	20,288,912	5,744,926	3,875,182	393,786	393,786	393,786	393,786	10,407,681
Galveston Railroad (Coastal Region) - POG	785,866	126,434	78,126	55,059	55,059	188,243	187,176	824,444
ADM - POG	1,464,687	922,381	3,812	148,919	229,980	229,980	350,179	1,667,839
Interest Income	300,341	78,194	3,363	3,500	3,500	10,363	10,000	108,461
Reimbursements from FEMA on Completed Projects	403,805	98,776	5,969	175,876	175,876	357,721	620,502	1,195,759
Transfer from Restricted to Operations	-	-	509,334	670,820	670,820	1,341,640	1,777,212	3,628,186
Receipts	48,782,621	13,965,510	1,604,740	2,726,679	2,261,225	6,592,644	7,364,255	37,606,663
Cash Available	56,047,494	24,379,780	14,797,980	15,343,603	15,305,515	19,785,884	19,944,722	48,020,933
Uses of Cash for the week								
Transfers to Restricted Funds:								
Bonds Series 2013 to restricted (retired 2/1/18)	-	648,261	216,149	216,149	216,149	648,448	648,448	-
Series 2011 to Restricted	2,590,287	263,333	209,350	209,350	209,350	628,050	628,050	2,593,606
Series 2004B Zero Coupon Bonds (retires 2/1/2020)	577,200	466,800	200,000	200,000	200,000	600,000	600,000	2,350,950
Series 2014 notes to restricted	1,860,000	510,000	140,000	140,000	140,000	420,000	420,000	2,310,000
Insurance moved to Restricted Monthly	2,229,600	557,400	436,270	436,270	436,270	1,333,670	1,333,670	1,833,670
Dredging Reserve	4,675,362	977,548	15,167	15,167	15,167	45,501	45,501	851,095
Cruise Marketing and Parking Incentive Fees	182,004	45,501	2,636	2,636	2,636	7,909	7,909	182,004
PILOT Payment to City	315,353	40,359	6,907	6,907	6,907	20,000	20,000	69,084
Interest Income	295,508	-	-	-	-	-	-	-
Matching Grant Funds	2,400,000	600,000	200,000	200,000	200,000	600,000	600,000	2,400,000
Port Director's Internally Restricted Funds	889,716	509,334	131,499	-	-	131,499	-	1,399,050
RCCL Additional Head Tax	975,521	-	-	-	-	-	-	131,499
Corp of Engineers Payments	696,376	44,370	-	-	-	-	-	528,191
Capital Projects	-	-	-	-	-	-	-	-
Total Transfers to Restricted Funds	20,747,215	5,043,289	1,114,802	983,303	983,303	3,081,407	2,949,908	14,906,484
Paid from Unrestricted								
Payroll and Payroll Taxes (net of employee deductions - 401)	4,722,879	1,138,423	340,910	340,910	534,840	1,216,660	1,022,730	4,641,516
Payroll Taxes (Employer / Employee Contribution)	-	-	-	-	-	-	66,404	66,404
ICMA (includes Defined Contribution)	1,108,974	270,551	86,638	86,638	125,135	298,411	259,915	1,121,539
Pension/(Employee)/Employer Contribution	56,510	40,546	6,953	6,953	25,269	39,175	20,859	115,046
Texas Mutual W/Comp	700,300	209,892	79,982	153,576	153,576	381,134	460,728	1,363,874
Health Insurance (Employee)/Employer	40,048	9,866	1,601	1,601	1,601	4,804	4,804	28,841
TASC	575,000	143,750	21,427	21,427	21,427	64,282	64,282	365,085
Defined Benefit Pension	1,467,208	256,526	196,629	35,973	35,973	268,575	105,599	859,825
Contract Security	-	-	-	-	-	-	-	-
FMT Normal Monthly Lease Payment	651,039	177,080	4,816	4,816	4,816	14,449	6,000	223,950
Sales Tax (for forecast included in net parking revenues)	187,803	62,835	4,805	4,805	4,805	14,415	6,000	97,597
Bank and Credit Card Fees	965,386	292,990	74,117	74,117	74,117	222,352	281,717	1,051,905
Water/Electric/Communications	5,746,093	752,147	187,529	500,000	500,000	1,187,529	2,027,920	6,653,440
A/P - Various	353,165	208,023	-	-	-	177,993	-	564,009
R&R & Small Capital Projects	6,165	-	-	-	-	-	-	-
Wharf Vista Improvements (2017-M)	-	-	-	-	-	-	-	-
Building Vista Improvements pd from Operating (2017-N & NZ)	26,591	-	-	-	-	-	-	-
NetSuite Conversion	378,454	-	-	-	-	-	-	-

	Quarter / Month								
	2019 Total	3/31/20	6/30/20	7/31/20	8/30/20	10/4/20	9/30/20	12/31/20	2020 Total
Parking Automation	152,518	-	-	-	-	-	-	-	-
Master Planning Services	578,857	17,564	-	-	-	-	-	-	17,564
Ship Services	6,152,541	1,444,829	444,844	-	-	-	-	-	1,889,673
Legislative Services	40,000	20,000	4,000	4,000	8,000	4,000	16,000	12,000	56,000
Legal Fees	427,515	83,947	97,553	53,345	29,000	30,000	112,345	82,664	376,509
Audit Fees / Contract Audit	50,050	40,000	24,500	9,500	-	-	9,500	20,000	94,000
WITT O'BRIEN/ SAIC (TETRA)									
Capital Projects (Unrestricted)	327,040	-	1,058,087	-	48,192	48,192	96,384	65,748	1,220,219
Ending Unrestricted Cash	45,635,224	10,212,258	10,638,536	2,181,056	2,299,312	2,547,055	7,205,416	7,635,270	35,711,481
Restricted Cash Beginning Balance	10,414,271	14,167,522	13,193,239	12,616,923	13,044,290	12,758,460	12,580,457	12,309,452	12,309,452
Sources of Cash : Restricted	22,349,522	27,299,143	22,217,841	25,059,546	25,796,785	23,861,279	25,059,546	23,922,846	27,299,143
Transfer from Operations to Restricted	20,747,215	4,153,573	3,322,545	1,114,802	983,303	983,303	3,081,407	2,949,908	13,507,433
Proceeds from Debt Issuance	-	-	-	-	-	-	-	-	-
Port Director's Internally Restricted Funds	-	-	-	-	-	-	-	-	-
Insurance Proceeds	10,898	-	-	-	-	-	-	-	-
Grants various - Department of Public Safety	181,308	-	-	-	-	-	-	-	-
IDC Funding	355,891	-	-	189,244	175,876	175,876	540,996	827,336	1,368,332
RCCL Transfer from Unrestricted	-	889,716	509,334	-	-	-	-	-	1,399,050
FEMA	173,647	-	-	5,969	-	-	5,969	-	5,969
Restricted Cash Available	43,818,480	32,342,431	26,049,720	26,369,561	26,955,964	25,020,458	28,687,918	27,700,090	43,579,927
Uses of Restricted Funds:									
General Insurance (Property and liability)	2,060,628	715,604	406,602	109,571	600,000	70,000	779,571	715,789	2,617,566
PILOT (annual)	230,533	182,000	-	-	851,095	-	851,095	-	182,000
Cruise Marketing Incentive Fees	4,447,584	2,175,000	49,674	-	-	-	-	-	3,026,095
Cruise Parking Incentive Fees	-	-	-	-	-	-	-	-	49,674
Vista Improvements Water Front Improvements (2017-M)	-	-	-	-	-	-	-	-	-
Capital Projects (Restricted)	222,212	154,055	440,113	79,529	441,596	441,596	962,721	868,137	2,425,026
CT3 Wharf Improvements	91,507	9,326	-	54,224	35,946	35,946	126,116	136,542	271,984
CT3 Uplands Improvements	-	-	260,438	25,358	86,217	86,217	197,792	187,659	645,889
RoRo Relocation	167,268	73,540	22,093	60,143	86,217	86,217	232,577	187,659	515,869
OPI Improvements	-	443,526	(66,013)	-	122,894	122,894	245,788	584,877	1,208,178
Series 2014. CT 2 Expansion Debt Service	577,200	288,600	-	-	288,600	-	288,600	-	577,200
Series 2013 - City CO's Debt Service / S2004 B Zero Coupon	-	-	-	-	-	-	-	-	-
Bonds	3,160,000	3,160,002	-	-	-	-	-	-	3,160,002
Series 2011 Debt Service	2,545,669	2,223,272	-	-	321,897	-	321,897	-	2,545,169
2020 Debt Service	-	-	-	-	-	-	-	-	-
Dredging (1942-999-999-999)	1,221,741	436,289	84,365	-	185,800	185,800	371,600	557,400	1,449,654
CACI/Other (L-3-D.P. Assoc.) - Security Grant Funded 75%	-	-	-	-	-	-	-	-	-
Corp of Engineers Payments	872,698	133,197	302,236	80,811	52,500	52,500	185,811	211,500	832,744
WITT O'BRIEN/ SAIC (TETRA)	619,482	-	-	131,499	-	-	131,499	-	131,499
Grant / FEMA-Funded	302,818	130,179	-	31,640	21,923	16,442	70,005	40,442	240,627
Trans to Unrestricted	-	-	-	-	-	-	-	-	-
Total Uses Restricted	16,519,338	10,124,590	990,174	572,775	3,094,685	1,097,612	4,765,072	3,490,006	19,879,177
Ending Restricted Funds	27,299,143	22,217,841	25,059,546	25,796,785	23,861,279	23,922,846	23,922,846	24,210,085	23,700,751
Total Projected Cash	37,713,413	36,385,363	38,252,785	38,413,709	36,905,570	36,681,306	36,503,313	36,519,537	36,010,203