Port Director’s Report

June 23, 2020
Port Director nominated Oscar Rodriguez for the Rotary Club of Galveston Employee of the Year award. Oscar is one of our more tenured employees at the Galveston Wharves. His port career spans nearly four decades of working tirelessly and leading his team to provide quality services for the port and its partners. For much of the time Oscar has worked at the port, he also served as an Army reservist. His port family is grateful for his dedication, service and leadership. Great job representing the Port of Galveston!
Bryan received a letter of appreciation from Sheriff Trochesset.
Bryan assisted the Sheriff’s office in their Incident Command Post for Jeep Weekend.
Great job representing the Port of Galveston!
The Port was up **1.3%** in bulk grains (with no grain ships in Jan or Feb)
The Port was down **17.0%** in fertilizer
The Port was down **15.3%** in liquid bulk (includes PISTI)
The Port was up **12.6%** in produce
The Port was down **33.8%** in RORO cargo
The Port was down **41.6%** in new car tons
The Port was up **16.5%** in wind and general cargo
The Port was down **13.0%** in total cargo vessel calls primarily related to cruise
The Port was down **3.2%** in total lay vessel calls
## Cargo Statistics

### Year-To-Date Tonnage Handled Over Facilities and Other Port Activity as of 5/31/2020

<table>
<thead>
<tr>
<th>Cargo Type</th>
<th>YTD May 2020 Actual</th>
<th>YTD May 2019 Actual</th>
<th>Over (Under) Last Year %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bulk Grains</td>
<td>310,520</td>
<td>306,561</td>
<td>1.3%</td>
</tr>
<tr>
<td>Bulk Fertilizer</td>
<td>223,252</td>
<td>269,077</td>
<td>-17.0%</td>
</tr>
<tr>
<td>Bulk Liquid</td>
<td>589,456</td>
<td>696,036</td>
<td>-15.3%</td>
</tr>
<tr>
<td>Bananas / Fruit</td>
<td>146,938</td>
<td>133,108</td>
<td>10.4%</td>
</tr>
<tr>
<td>Containerized</td>
<td>117,672</td>
<td>101,962</td>
<td>15.4%</td>
</tr>
<tr>
<td>Ro-Ro Cargo</td>
<td>145,167</td>
<td>219,351</td>
<td>-33.8%</td>
</tr>
<tr>
<td>New Cars Tons</td>
<td>7,018</td>
<td>12,021</td>
<td>-41.6%</td>
</tr>
<tr>
<td>Wind &amp; General Cargo</td>
<td>65,173</td>
<td>55,923</td>
<td>16.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,605,195</strong></td>
<td><strong>1,794,039</strong></td>
<td><strong>-10.5%</strong></td>
</tr>
</tbody>
</table>

*(In Short Tons)*

Port of Galveston/GPFC

Year-To-Date Tonnage Handled Over Facilities and Other Port Activity as of 5/31/2020
Lay Dockage

For the last 12 months, lay revenues are $3,730,181 – 26.1% over revised 2020-B budget, 58.4% over original 2020-A budget, and 28.6% over last 12 month actual.
## Ship Calls

### Port of Galveston/GPFC

**Year-To-Date Ship Calls as of 5/31/2020**

<table>
<thead>
<tr>
<th>Category</th>
<th>YTD May 2020 Actual</th>
<th>YTD May 2019 Actual</th>
<th>Over (Under) Prior Year %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cargo</td>
<td>132</td>
<td>144</td>
<td>-8.3%</td>
</tr>
<tr>
<td>Cruise</td>
<td>69</td>
<td>108</td>
<td>-36.1%</td>
</tr>
<tr>
<td>Lay</td>
<td>179</td>
<td>185</td>
<td>-3.2%</td>
</tr>
<tr>
<td><strong>Total Calls</strong></td>
<td><strong>380</strong></td>
<td><strong>437</strong></td>
<td><strong>-13.0%</strong></td>
</tr>
</tbody>
</table>
# 2020 Public Open Records Summary

As of June 16, 2020

### 2020 Requests

<table>
<thead>
<tr>
<th>Administration</th>
<th>Police Response</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>23</td>
<td>33</td>
<td>56</td>
</tr>
</tbody>
</table>

### Monthly Requests

<table>
<thead>
<tr>
<th>Month</th>
<th>No. of Requests</th>
</tr>
</thead>
<tbody>
<tr>
<td>May 2019</td>
<td>12</td>
</tr>
<tr>
<td>Jun. 2019</td>
<td>7</td>
</tr>
<tr>
<td>Jul. 2019</td>
<td>14</td>
</tr>
<tr>
<td>Aug. 2019</td>
<td>13</td>
</tr>
<tr>
<td>Sep. 2019</td>
<td>8</td>
</tr>
<tr>
<td>Oct. 2019</td>
<td>17</td>
</tr>
<tr>
<td>Nov. 2019</td>
<td>9</td>
</tr>
<tr>
<td>Dec. 2019</td>
<td>10</td>
</tr>
<tr>
<td>Jan. 2020</td>
<td>18</td>
</tr>
<tr>
<td>Feb. 2020</td>
<td>13</td>
</tr>
<tr>
<td>Mar. 2020</td>
<td>13</td>
</tr>
<tr>
<td>Apr. 2020</td>
<td>3</td>
</tr>
<tr>
<td>May 2020</td>
<td>9</td>
</tr>
<tr>
<td>Jun. 2020</td>
<td>3</td>
</tr>
</tbody>
</table>

![Bar Chart: 2019-2020 Number of Requests](chart.png)
2020 Trustee Open Records Summary

<table>
<thead>
<tr>
<th>Month</th>
<th>Total of No. of Requests</th>
<th>Total Staff Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>3</td>
<td>3.5</td>
</tr>
<tr>
<td>February</td>
<td>2</td>
<td>1.5</td>
</tr>
<tr>
<td>March</td>
<td>11</td>
<td>10.25</td>
</tr>
<tr>
<td>April</td>
<td>18</td>
<td>40.5</td>
</tr>
<tr>
<td>May</td>
<td>26</td>
<td>81</td>
</tr>
<tr>
<td>June</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>TOTAL:</td>
<td>63</td>
<td>141.75</td>
</tr>
</tbody>
</table>

92.2% of Trustee Requests come from one trustee as of June 12, 2020
## Procurement Update

<table>
<thead>
<tr>
<th>RFP/RFQ/RFB</th>
<th>STATUS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gate 40 Canopy</td>
<td>Solicitations received on March 4, 2020. Project underway.</td>
</tr>
<tr>
<td>Parking Consultant Services</td>
<td>Solicitations received on March 20, 2020.</td>
</tr>
<tr>
<td>Railroad Consultant</td>
<td>Solicitations received on April 17, 2020. Evaluations continue.</td>
</tr>
<tr>
<td>Decontamination and Disinfect Port Buildings</td>
<td>Solicitations received on May 8, 2020.</td>
</tr>
<tr>
<td>Escalator and Elevator Maintenance</td>
<td>Developing RFP for 2020 solicitation.</td>
</tr>
<tr>
<td>Pre-Disaster Contracts</td>
<td>Selection of and contracting with vendors through OMNIA. Contracting complete.</td>
</tr>
</tbody>
</table>
New Grant Applications

• Consolidated Rail Infrastructure and Safety Improvements (CRISI)
  • Track 2-Preliminary Engineering and NEPA Permitting for the West End Rail and Cargo Improvements
  • Project: Slip fill 39 and 40 Rail Spur, Drainage
  • Project Cost: $2.25M

• Economic Development Administration: Public Works Program
  • Project: East End Pier Improvements, Pier 10 and 12
  • Project Cost: $3.1M

Note: Grant terms are not final until notification and negotiation of final terms
# Grants and Pending Status

<table>
<thead>
<tr>
<th>AGENCY</th>
<th>PROJECT</th>
<th>TOTAL PROJECT COST</th>
<th>STATUS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FEMA</td>
<td>Scope Alignment – West End Close Slips Pier 35-41 (Master Plan)</td>
<td>$16,529,828</td>
<td>SRIA Advancing</td>
</tr>
<tr>
<td>TXDoT</td>
<td>Port Access Program (Rider 38)</td>
<td>$5,000,000</td>
<td>Awarded</td>
</tr>
<tr>
<td>TXDOT</td>
<td>Maritime Port Mission Plan</td>
<td>N/A</td>
<td>Submitted</td>
</tr>
<tr>
<td>U.S. DoT (INFRA)</td>
<td>West End Infrastructure Improvements</td>
<td>$49,600,000</td>
<td>Awaiting Final Determination</td>
</tr>
<tr>
<td>U.S. DoT (BUILD)</td>
<td>West End Infrastructure Improvements</td>
<td>$25,000,000</td>
<td>Submitted</td>
</tr>
<tr>
<td>U.S. DoT - MARAD (PIDP)</td>
<td>West End Infrastructure Improvements</td>
<td>$19,500,000</td>
<td>Submitted</td>
</tr>
<tr>
<td>U.S. DoT – FRA (CRISI)</td>
<td>Preliminary Engineering and Permitting for West End Infrastructure Rail Improvements and renovations</td>
<td>$2,250,000</td>
<td>Submitted</td>
</tr>
<tr>
<td>EDA</td>
<td>East End Pier Improvements</td>
<td>$3,100,000</td>
<td>Rolling Applications</td>
</tr>
</tbody>
</table>

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FEMA Projects

DR 1791 - Hurricane Ike:
• The Port has completed close-out packages for all 49 projects
• Combining all SRIA $16.5M and pushing to West End
• Finalized alternate project scope of work and submitted package to FEMA.
• Application of insurance – FEMA supplied updated Insurance application schedule. Cross referencing with historical data previously submitted by previous Port administrative staff.

DR 4332 - Hurricane Harvey:
• All six projects are complete, totaling $721,815.63
• All projects reimbursed apart from dredging.
• Port staff are working diligently with FEMA to conclude this process.
• Received $206,180.50 from FEMA for Harvey

DR 4485 - Covid 19:
• Submitted Request for Public Assistance, Designated Sub-recipient Agents & Direct Deposit in FEMA grants portal.
• Continue monitoring of ongoing pandemic on State and National level.
• Staff continue to document for purchasing related to COVID19, i.e. purchase of PPE and disinfection of the cruise terminal.
Business Interruption

CURRENT POLICY COVERAGE

BUSINESS INTERRUPTION

This policy covers loss resulting from necessary interruption of business conducted by the Insured and necessary extra expense caused by loss, damage or destruction by any the perils covered herein during the term of this policy to real and personal property as covered herein. If such loss occurs during the term of this policy, it shall be adjusted on the basis of the Actual Loss Sustained by the Insured, consisting of the gross earnings which is thereby prevented from being earned, less all charges and expenses which do not necessarily continue during the period of interruption of or suspension of business operations. For the purpose of this policy, “gross earnings” shall be defined as the total net sales less the cost of merchandise sold, materials and supplies consumed in the operation or service rendered, plus all other earnings including rental income derived from the operations of the business.

PERILS INSURED AGAINST

This policy insures against all risk of direct physical loss of or damage to property described herein, including general average, salvage and all other similar charges on shipments covered hereunder, if any except as hereafter excluded.

LIMITS OF COVERAGE

- Limit: $60,000,000
- Deductible: $100,000

STATUS

BUSINESS INTERRUPTION CLAIM – COVID 19 LOSS

- March 2020 Opened a “Notification Only” claim with underwriters
- May 2020 Received a "Reservation of Rights (ROR): letter from underwriters adjuster
- June 2020 Advised underwriters to open a full claim for the above
  - Port submitted answers to the questions on the ROR
  - Currently waiting for response from underwriters

CHALLENGES OF COVERAGE

- No “direct physical loss of or damage to property” per above
- Possible Federal Government solution much like FEMA
- Several ongoing lawsuits challenging the definition of “direct physical loss”
When are the cruise lines expected to resume service?

- Carnival Cruise Lines: 9-15-20
- Disney Cruise Line: 11-20-20
- Royal Caribbean Cruise Line: 9-15-20

Cruise lines announced on Friday June 19, 2020 that they will not start operations before September 15, 2020.
Continuing COVID-19 Actions

- Employees are working from the office while practicing social distancing
- Temperature checks upon arrival to the Administrative offices
- Personal protective equipment has been handed out to staff to provide additional protection to employees
- Staff is monitoring the port’s tenants and labor force (ILA and stevedores) on a weekly basis
- Two staff members exposed to person testing positive – on staff member tested negative and waiting results on the second
- Construction and maintenance staff member’s daughter tested positive – C & M staff sent home for the day with recommendation that testing take place (approximately 50% tested)
- Staff continues to participate in conference calls with statewide emergency managers and local government officials
2. (EP1) East End Cruise Corridor

- Funding was approved by the Texas Transportation Commission on May 28th.
- TXDOT Developing Advanced Funding Agreement (AFA) which will require Board approval
- Survey of project area 75% completed
- Business Item this meeting for the Approval of an Engineering Contract
Priority Projects

6a. (EP3) CT3 Utilities

- Received 60% for Waterline and Sanitary Sewer
Priority Projects

7a. (WP3/WP7) Ro-Ro Relocation

- Reorganized schedule for improvements required for Ro-Ro Relocation
- Current plan has the relocation occurring January 2021

Schedule for Improvements for the Ro-Ro Relocation

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Priority Projects

7a. (WP3/WP7) Ro-Ro Relocation

- Pier 41 Storm Drainage/Fill
  - Completed Installation of all 9 Inlets and 1,365 ft of Storm Sewer

Pier 41 Storm Sewer from the South End

Pier 41 Storm Sewer from the North End
Pelican Island

• Discussion with City of Galveston Planning about Tree Removal
  • City ordinance is focused on mitigation for tree removal rather than prohibiting tree removal
  • It would be best to apply for this tree removal permit closer to the time of development since the mitigation can be included in the development of the facility (i.e. near fence lines, drainage ditch, etc.)
  • Installed For Lease signs at Pelican Island property

Photos of areas cleared of brush/vegetation on Pelican Island

New lease signs posted
40th Street Gate

- Currently reviewing material submittals
- Replacement of the 40th Street Canopy scheduled for the last week in July
Parking Consultant

• Currently going through an RFQ Process for a Parking Consultant who will perform the Engineering Services for the Parking area at CT3

• Current projections for required parking at CT3 greatly exceed the estimate number of surface spots available

• Parking Consultant’s Scope of Work will include evaluate of construction a garage for CT3

Concepts of surface parking which includes 1,316 spots with landscaping and 1,642 without interior landscaping
• Currently going through an RFQ process for a Railroad Consultant to help implement some of the Masterplan objectives including
  • Planning and Design for the Railroad Spur on the West end of the Port in conjunction with filling Pier 40 Slip, RRIF Loan/PIDP Grant (WP13 and WP2)
  • Optimize existing rail services to be able to maximize the cargo throughput on the west end of the Port
Performing Maintenance on HVAC at Cruise Terminals

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Construction and Maintenance

- Repairing Collapsed Drainage Line near Pier 35
Truck Scale

Company Name
Usage

A-1 Public Scales
Barbours Cut

Rate per

$ 9.00
$ 11.50

Potential Revenue Based on 115 Users per Week ($12.00)

Week
$ 1,380.00
Month
$ 5,520.00
Year
$71,760.00

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Parking and Ground Transportation

Parking Lot and Garage Maintenance
- SMP Garage Rate Increase
- Signage Improvements
- East End Signage
- Barnacle is Live

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Parking and Ground Transportation

Parties Affected
- Uber and Lyft - TNC
- Taxis (in progress)
- Buses and Shuttles

Ground Transportation Procedures Manual
- On today's agenda
- Extensive manual designed to address Parking and all ground transportation
- Consider and Approve

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## Incident Statistics Report - 2020 YTD

<table>
<thead>
<tr>
<th>Crime/Incident</th>
<th>Total</th>
<th>Crime/Incident</th>
<th>Total</th>
<th>Crime/Incident</th>
<th>Total</th>
<th>Crime/Incident</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assault By Contact/FV/Threats</td>
<td>2</td>
<td>Burglary Auto/Hab/Buis</td>
<td>0</td>
<td>Poss. Of Marijuana</td>
<td>4</td>
<td>Breach of Security-NRC</td>
<td>1</td>
</tr>
<tr>
<td>Assault - Int’l Waters</td>
<td>1</td>
<td>Theft/Attempt/Int’l Waters/All</td>
<td>9</td>
<td>Poss. Of Paraphernalia</td>
<td>10</td>
<td>NRC Reports (Spill)</td>
<td>0</td>
</tr>
<tr>
<td>Terroristic Threats</td>
<td>1</td>
<td>Fraudulent Document/Fraud</td>
<td>1</td>
<td>Warrant Arrest</td>
<td>32</td>
<td>Accident/Hit&amp;Run/Fleet/Minor</td>
<td>29</td>
</tr>
<tr>
<td>Att/Sexual Assault - Int’l Waters</td>
<td>1</td>
<td>Criminal Mischief/Trespass/Int</td>
<td>0</td>
<td>Incident/Investigation/Information</td>
<td>2</td>
<td>Marine/Industrial Accident</td>
<td>0</td>
</tr>
<tr>
<td>Deceased Person (Cruise Ship)</td>
<td>4</td>
<td>Disturbance/DC/Harrassment</td>
<td>0</td>
<td>Missing/Lost/Stolen/Property</td>
<td>6</td>
<td>Towed Vehicle/Abandoned</td>
<td>0</td>
</tr>
<tr>
<td>Contraband-All Other</td>
<td>3</td>
<td>Suspicious Activity/Person/Drones</td>
<td>2</td>
<td>Recovered Property</td>
<td>7</td>
<td>Warnings</td>
<td>89</td>
</tr>
<tr>
<td>Contraband-Ammunition</td>
<td>144</td>
<td>Unlawful Carring Weapon</td>
<td>1</td>
<td>Property Damage/Fleet/Other</td>
<td>31</td>
<td>Parking Tickets</td>
<td>102</td>
</tr>
<tr>
<td>Contraband-Firearms</td>
<td>3</td>
<td>Violation of Protective Order</td>
<td>0</td>
<td>Missing Person/Found</td>
<td>0</td>
<td>Traffic</td>
<td>6</td>
</tr>
<tr>
<td>Contraband-Possession of Marijuana</td>
<td>1</td>
<td>Public Intoxication</td>
<td>1</td>
<td>Fire</td>
<td>2</td>
<td>Off Duty Incident</td>
<td>0</td>
</tr>
<tr>
<td>Contraband-Possession of Narcotics</td>
<td>0</td>
<td>POCS - Xanax / All PG</td>
<td>2</td>
<td>Medical/Sick/EMS Call</td>
<td>2</td>
<td>Citations</td>
<td>156</td>
</tr>
</tbody>
</table>
Incident Statistics Report - May 2020

- Parking Tickets: 12
- Citations: 5
- Warnings: 2
- Theft/Attempt/Int'l Waters/All: 2
- Property Damage/Fleet/Other: 8
- Accident/Hit & Run/Fleet/Minor: 4

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Events

- June 5  Leadership Galveston
- June 9  Rotary Club of Galveston Island
- June 12 Employee Appreciation BBQ
- June 17 24 Hour Global Gas and LNG Summit

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Thank you to our front-line workers taking care of business behind the scenes - your dedication has kept vital consumer goods, medical supplies, energy and raw materials on the move.

GALVESTON WHARVES

WE DELIVER

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